

ESUPERFUND

SMSF Master Insurance Plan

Supplementary Product Disclosure Statement

Date Prepared 1 February 2019



This SMSF Master Insurance Plan Supplementary Product Disclosure Statement ('SPDS') supplements information contained in the SMSF Master Insurance Plan Product Disclosure Statement ('PDS'), Issue Date 12 December 2015.

This SPDS is issued by AIA Australia Limited (ABN 79 004 837 861, AFSL 230043) who is the issuer of life risk insurance policies referable to SMSF Master Insurance Plan.

AIA Australia Limited takes full responsibility for the entirety of this SPDS. This SPDS must be read in conjunction with the PDS.

This SPDS has been issued to inform you of the following important amendments to the PDS as a result of:

- changes to some of the Trauma Event definitions;
- change in address and phone number for the administrator Australian Group Insurances Pty Ltd (AGI);
- updates to the AIA Australia Privacy Policy; and
- changes to the Financial Ombudsman Service (FOS).

This SPDS replaces the previous SPDS dated 26 September 2017.

'Trauma Medical Definitions changes'

Notwithstanding anything to the contrary contained in the Policy, it is hereby stipulated, as from 1 July 2017, the following Trauma Medical Definitions (Income Protection Cover) will apply:

Cancer

'CANCER' means the presence of one or more malignant tumours including leukaemia, lymphomas and Hodgkin's disease characterised by the uncontrollable growth and spread of malignant cells and the invasion and destruction of normal tissue.

The following cancers are not covered:

- melanomas of less than 1mm maximum Breslow thickness and which are also less than Clark Level 3 depth of invasion as determined by histological examination;
- all hyperkeratoses;
- all basal cell carcinomas and squamous cell carcinomas of the skin, unless having progressed to at least AJCC Stage III
- all cancers which are histologically classified as having low malignant potential;
- low level prostatic cancers:
 - which are histologically described as TNM Classification T1a or T1b or lesser classification;
 - which are characterised by a Gleason score less than 7; and

- for which appropriate and necessary 'major interventionist treatment' has not been performed specifically to arrest the spread of malignancy.

'Major interventionist treatment' includes removal of the entire prostate, radiotherapy, chemotherapy, hormone therapy or any other similar interventionist treatment.

- chronic lymphocytic leukaemia less than Rai Stage 1; and
- tumours showing the malignant changes of carcinoma in situ* (including cervical dysplasia CIN-1, CIN-2, and CIN-3), or which are histologically described as pre malignant, or which are classified as FIGO Stage 0, or which have a TNM classification of Tis. 'FIGO' refers to the staging method of the International Federation of Gynaecology and Obstetrics.

* Carcinoma in situ of the breast is covered if it results directly in the removal of the entire breast or requires surgery and adjuvant therapy specifically to arrest the spread of malignancy and this procedure is considered the appropriate and necessary treatment as confirmed by an appropriate Medical Specialist acceptable to us.

Coma

'COMA' means a definite diagnosis of a state of unconsciousness with failure to respond normally to external stimuli or internal needs and requiring life support for a continuous period of at least 96 hours, for which period the Glasgow coma score must be 7 or less. Excluded from this definition is coma resulting from alcohol or drug abuse.

The diagnosis of coma must be made by an appropriate medical specialist.

Heart Attack

'HEART ATTACK' (myocardial infarction) means the death of heart muscle as a result of inadequate blood supply to the relevant area. The diagnosis must be confirmed by a cardiologist and evidenced by typical rise and/or fall of cardiac biomarker blood test (Troponin T, Troponin I or CK-MB) with at least one level above the 99th percentile of the upper reference limit, plus:

- Acute cardiac symptoms consistent with myocardial infarction (e.g. chest pain),
- New serial ECG changes with the development of any of the following: ST elevation or depression, T wave inversion pathological Q waves or left bundle branch block (LBBB), or
- Imaging evidence of new loss of viable myocardium or new regional wall motion abnormality.

If the above tests are inconclusive we will consider other appropriate and medically recognised tests. Other acute coronary syndromes including but not limited to angina pectoris are excluded.

Loss of Hearing

'LOSS OF HEARING' means a definite diagnosis, by an appropriate medical specialist, of:

- the total and irreversible loss of hearing in both ears, even with amplification; or
- loss of hearing that has an auditory threshold of 90 decibels or greater, even with amplification, within the speech threshold of 500 hertz, 1000 hertz, 2000 hertz and 3,000 hertz in the better ear in 2 measurements at least 6 months apart.

Stroke

'STROKE' means an acute neurological event caused by a cerebral or subarachnoid haemorrhage, cerebral embolism or cerebral thrombosis, where the following conditions are met:

- There is an acute onset of objective and ongoing neurological signs that last more than 24 hours, and
- Findings on magnetic resonance imaging, computerised tomography, or other reliable imaging techniques, demonstrate a lesion consistent with the acute haemorrhage, embolism or thrombosis.

Excluded:

- Brain damage due to an accident, infection or hypoxia;
- Transient Ischaemic Attack;
- Non-vasculitic inflammatory disease;
- Vascular disease affecting the eye, optic nerve or vestibular functions only.

The second paragraph on page 2 under 'Who issues the Product Disclosure Statement?' and the address under 'Australian Group Insurances Pty Ltd' on page 15 is replaced with:

The Policy covering Death, Total & Permanent Disablement (TPD) and Income Protection (IP) is issued to Australian Group Insurances Pty Ltd (AGI), (ABN 97 140 572 434, AFSL 379565) as Policy Owner of the SMSF Master Insurance Plan. AGI is located at Level 3, 309 Pitt Street, Sydney, Australia, 2000.

The third paragraph on page 20 under 'Your questions or concerns' is replaced with:

If you are not satisfied with our response, you may take the matter up with an external dispute resolution body, the Australian Financial Complaints Authority (AFCA).

You can contact AFCA at:

Phone: 1800 931 678

Website: afca.org.au

Email: info@afca.org.au

Mail: GPO Box 3, Melbourne, Victoria 3001

The Privacy section on pages 20–22 is replaced with:

AIA Australia Privacy Policy

Summary

This section summarises key information about how we handle Personal Information including sensitive information. More information can be found in the full version of the AIA Australia Privacy Policy (Privacy Policy) published at aia.com.au.

We are part of the AIA Group. Your privacy is important to us and we are bound by the Privacy Act, and other laws which protect your privacy.

Why we collect, use and disclose Personal Information

We collect, use and disclose personal and sensitive information (“Personal Information”):

- to process applications for our products and services;
- to assist with enquiries and requests in relation to our products and services;
- for underwriting and reinsurance purposes;
- to administer, assess and manage your products and services, including claims;
- to understand your needs, interests and behaviour and to personalise dealings with you;
- to provide, manage and improve our products and services;
- to maintain and update our records;
- to verify your identity and/or authority to act on behalf of a customer;
- to detect, manage and deal with improper conduct and commercial risks;
- for research, reporting and marketing purposes;
- otherwise to comply with local and foreign laws and regulatory obligations; and
- for any other purposes as outlined in the Privacy Policy.

How we collect, use and disclose Personal Information

Personal Information may be collected from various sources, including:

- forms you submit;
- our records about your use of our products and services;
- our records from your dealings with us, including telephone, email or online interactions; and
- public sources, social media, and third parties described in our Privacy Policy.

Further, we will collect and use Personal Information as and when this is required or authorised by law.

Where you provide us with Personal Information about someone else you must have their consent to provide their

Personal Information to us in the manner described in our Privacy Policy.

We may provide, collect and exchange your Personal Information with third parties, including:

- our related bodies corporate and joint venture partners;
- the Life Insured, Policy Owner, or beneficiaries of an insurance Policy;
- service providers and contractors;
- your intermediaries, including your financial adviser, the distributor of your insurance Policy and the trustee or administrator of your superannuation fund, your employer, your treating doctor or your legal representatives, or anyone acting on your behalf (together, your “Representatives”);
- your employer, bank, medical professionals or health providers;
- partners used in our activities or business initiatives;
- our distributors, clients, and reinsurers;
- other insurers including worker’s compensation insurers, authorities and their agents;
- other super funds, trustees of those super funds and their agents;
- regulatory and law enforcement agencies;
- other bodies that administer applicable industry codes; and
- other parties described in our Privacy Policy.

Where we provide your Personal Information to a third party, the third party may collect, use and disclose your

Personal Information in accordance with their own privacy policy and procedures. These may be different to those of AIA Australia.

Parties to whom we disclose Personal Information may be located in Australia, South Africa, the United States, the United Kingdom, Europe, Asia and other countries including those set out in our Privacy Policy. We will comply with the Financial Services Council Life Code of Practice (“Code”) when we collect, use and disclose your Personal Information.

Other important information

By providing information to us or your Representatives, submitting or continuing with a form or claim, or otherwise interacting or continuing your relationship with us, you confirm that you agree and consent to the collection, use (including holding and storage), disclosure and handling of Personal Information as described in the Privacy Policy on our website and that you have been notified of the matters set out in this summary and the AIA Australia Privacy Policy. You agree that we may not issue a separate notice each time Personal Information is collected.

You have the right to access the Personal Information we hold about you, and can request the correction of your Personal Information if it is inaccurate, incomplete or out of date. Requests for access or correction can be directed to us using the details in the 'Contact Us' section on page 28.

Our full Privacy Policy provides more detail about our collection, use (including handling and storage), disclosure of Personal Information and how you can access and correct your Personal Information, make a privacy related complaint and how we will deal with that complaint, and your opt-out rights. Always ensure you are reviewing the most up-to-date version of the Privacy Policy as published at aia.com.au.

For the avoidance of doubt, the Privacy Policy applicable to the management and handling of Personal Information will be the most current version published at aia.com.au from time to time, which shall supersede and replace all previous Privacy Policies and/or Privacy Statements and privacy summaries that you may have previously received or accessed.

Contact Us

If you have any questions or concerns about your Personal Information, please contact us as set out below:

The Compliance Manager

AIA Australia Limited
PO Box 6111
Melbourne, VIC 3004
Phone 1800 333 613

Important contact information

Should you have any questions or concerns about your policy please contact Australian Group Insurances on (02) 9190 2500 or smsf@aagigroup.com.au

You can also visit agigroup.com.au for additional contact details and further information.

ESUPERFUND SMSF Master Insurance Plan Product Disclosure Statement



Policy Owner: Australian Group Insurances Pty Ltd (AGI) ABN 97 140 572 434 AFSL 379565

Issue Date: 12 December 2015

Issued by: AIA Australia Limited, ABN 79 004 837 861 AFSL 230043

Life's better with the right partner®



Important Information

ESUPERFUND SMSF MASTER INSURANCE PLAN PRODUCT DISCLOSURE STATEMENT

This Product Disclosure Statement (PDS) is for persons who obtain insurance cover under the ESUPERFUND SMSF Master Insurance Plan (the Plan).

This PDS describes the main features and benefits available under this Plan to trustees and members of Self Managed Superannuation Funds (SMSFs), depending on the type of cover selected.

Who issues the Product Disclosure Statement?

AIA Australia Limited is the issuer of the PDS and takes responsibility for its content. Throughout the PDS, AIA Australia Limited may be referred to as 'AIA Australia', the 'Insurer', 'we', 'us' or 'our'.

The Policy covering Death, Total & Permanent Disablement (TPD) and Income Protection (IP) is issued to Australian Group Insurances Pty Ltd (AGI), (ABN 97 140 572 434, AFSL 379565) as Policy Owner of the ESUPERFUND SMSF Master Insurance Plan. AGI is located at Level 5a, 201 Kent Street, Sydney, Australia, 2000.

Cover under the Plan is only available to persons receiving an offer and making an application (either directly or on their behalf) from within Australia. It is not an offer, invitation or recommendation by AIA Australia to participate in any other jurisdiction. Applications from outside Australia, or on behalf of members residing outside of Australia, will not be accepted. AIA Australia is also not bound to accept any application which does not satisfy the criteria for becoming insured as outlined in this document.

This document should be read before making a decision to acquire any insurance cover. It is intended to help you decide whether the Plan will meet your needs and to compare the content with other products you may be considering. This PDS has been prepared with the intention of providing you with important information about the product. Any financial product advice contained in this PDS is of a general nature only and has been prepared without taking into account your objectives, financial situation or needs. Therefore, before making a decision, you should consider the appropriateness of the Plan, having regard to your objectives, financial situation or needs.

Information in this PDS may change from time to time. Where changes are materially adverse, or otherwise required by law, we will replace this PDS or issue a Supplementary PDS and give you notice as required or permitted by law. Changes that are not materially adverse will be updated and can be made available to you at www.agigroup.com.au. Anyone making the PDS available to another person must provide them with the entire electronic

file or printout. You can also obtain a paper copy of the PDS on request without charge by emailing Australian Group Insurances Pty Ltd at smsf@agigroup.com.au.

AIA Australia Limited has a formal enquiries and complaints process (see Section 7 for more information). All parties named in this PDS have consented to be named in the form and context in which they have been named and have not withdrawn their consent prior to the issue of the PDS.

Policy Owner

Australian Group Insurances Pty Ltd (ABN 97 140 572 434, AFSL 379565)

Insurer

AIA Australia Limited (ABN 79 004 837 861, AFSL 230043)

Administrator

Australian Group Insurances Pty Ltd (ABN 97 140 572 434, AFSL 379565) will carry out the day to day management and administration of the Plan.

SMSF Provider

ESUPERFUND Pty Ltd as Trustee for ESUPERFUND Trust (ABN 37 842 535 715)

Important terms used in this document

'Plan' means the ESUPERFUND SMSF Master Insurance Plan.

'Policy' means the master insurance superannuation policy issued by AIA Australia Limited to Australian Group Insurances Pty Ltd.

'We', 'us', 'our', 'AIA Australia' or 'Insurer' means AIA Australia Limited.

'You' and 'your' means the trustee of a SMSF or member of a SMSF (as the context requires) who participates in the ESUPERFUND SMSF Master Insurance Plan.

Other terms used in this document are defined under Definitions in Section 8.

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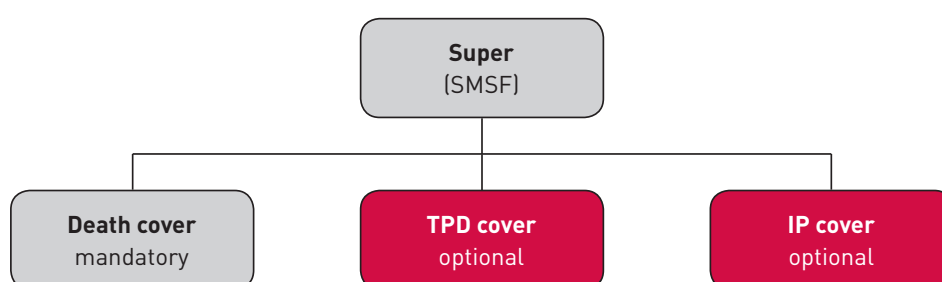
Section 1 – Overview of the ESUPERFUND SMSF Master Insurance Plan

About the Product

The ESUPERFUND SMSF Master Insurance Plan (the Plan) provides trustees and members of Self Managed Superannuation Funds (SMSFs) with different insurance options to cater for their life insurance needs. With the Plan, cover can be accessed through a wholesale group insurance arrangement, including a simplified application process and competitive rates.

There are various types of cover available:

- 1 **Death cover** which must be held within the SMSF as a minimum requirement to obtain any other insurance cover.
- 2 **Total & Permanent Disablement (TPD) cover**
- 3 **Income Protection (IP) cover**.



Cover is provided through a superannuation master insurance policy issued by AIA Australia Limited to Australian Group Insurances Pty Ltd (AGI) as Policy Owner and Administrator of the Plan.

Cover is available to one or more members of the SMSF. The trustee of the SMSF is able to tailor the type and level of cover to suit their members' needs. Each member must have a minimum of Death cover within the SMSF held on their behalf under the Plan in order to be eligible for other cover options. Details of all insurance options are described throughout this PDS.

For cover to be issued under the Policy, the trustee is required to complete and submit an application on behalf of the member wishing to obtain cover. Once the application has been accepted by us, we will issue a Policy Insurance Certificate to the trustee outlining the member's cover details. From this, the trustee has rights under the Policy on behalf of the member. Only one Policy Insurance Certificate may be held in respect of a member, under the Policy, at the one time. Multiple Policy Insurance Certificates for the same person are not permitted.

Premiums for cover held within the SMSF are charged to the trustee and deducted from the SMSF bank account. In the event of a claim, benefits are payable directly to the trustee.

Section 2 – Insurance cover at a glance

The following tables outline the different insurance cover and the benefits and features available.

Death and Total & Permanent Disablement (TPD)

	Death	TPD
Benefits payable	Agreed lump sum in the event of death or Terminal Illness	Agreed lump sum in the event of Total & Permanent Disablement
Eligibility		
Entry age	15 – 64	15 – 64
Cover Expiry Age	70	70
Employment Status	Australian citizen or Australian permanent resident, or 457, 422 or 418 Visa holder; and residing in Australia	Australian citizen or Australian permanent resident, or 457, 422 or 418 Visa holder; and residing in Australia
Minimum Cover	\$50,000	\$50,000
Maximum Cover	Unlimited	\$3 million
Benefits		
Death Benefits	✓	✗
Terminal Illness Benefit	✓ 100% of Death Cover	✗
Types of TPD benefits	✗	
• Standard Occupation		✓
• Home Duties		✓
• Activities of Daily Living (ADL)		✓
Features		
Life Stages Cover	✓	✓
Interim Accidental Cover	✓	✓
Individual Transfer option	✓	✓

Income Protection

Income Protection	
Eligibility	
Entry age	15 – 64
Cover Expiry Age	65
Employment Status	Gainfully Employed working a minimum 15 hours per week Australian citizen or Australian permanent resident, or 457, 422 or 418 Visa holder; and residing in Australia
Benefit Payable	Monthly Benefit payable if the insured person becomes disabled due to injury or sickness.
Level of Cover	75% of monthly Income
Superannuation Contribution (SC) Benefit (optional)	The SC Benefit percentage is the legislated Superannuation Guarantee (SG) rate for the applicable income year.
Minimum Cover	\$1,000 per month
Maximum Cover	\$30,000 per month
Types of Cover	
Choice of Waiting Periods	30, 60 or 90 days
Choice of Benefit Periods	2 Years, 5 Years or To Age 65
Benefits	
Total Disability Benefit	✓
Partial Disability Benefit	✓
Recurrent Disability Benefit	✓
Waiver of Premium Benefit	✓
Death Benefit	✓
Claims Escalation Benefit	✓
Rehabilitation Expenses	✓
Features	
Interim Accidental Cover	✓
Individual Transfer option	✓

Section 3 – Death and Total & Permanent Disablement Cover

This section summarises the Policy terms and conditions and will provide you with an overview of the main benefits and features for Death and Total & Permanent Disablement (TPD) cover. If there is any inconsistency between the information in this PDS and the Policy, the terms and conditions of the Policy will prevail.

Death Cover / Benefit

Death cover will pay a lump sum benefit to the trustee of a SMSF if you die or are diagnosed with a Terminal Illness whilst you are insured under the Policy.

You are required to have Death cover held on your behalf within the SMSF as a minimum requirement in order to apply for any other type of cover outlined in this PDS.

Where Death cover is held in conjunction with TPD cover, then your Death cover will be reduced by any TPD benefit that becomes payable under the Policy.

Any application for Death cover is subject to acceptance by us. Cover will commence from the date we accept your application. Details of your cover including your Sum Insured will be stated in the Policy Insurance Certificate issued to you by AGI.

Terminal Illness Benefit

Terminal Illness cover is automatically included with any Death cover. If you are diagnosed with a Terminal Illness before your insurance cover expires, we will pay a lump sum benefit equal to your Death Sum Insured if it is determined that you meet the definition of Terminal Illness under the Policy. Your Death (and any TPD) cover will cease following payment of a Terminal Illness benefit.

Total & Permanent Disablement Cover / Benefit

TPD cover will pay an agreed lump sum benefit in the event you become totally and permanently disabled.

You have the option of applying for TPD cover in conjunction with Death cover. If a TPD benefit becomes payable, then your Death cover will be reduced by the amount of any TPD benefit paid.

TPD Definitions

The definition depends on your employment status at the time you cease work due to an injury or sickness.

- Standard Occupation*
- Home Duties
- Activities of Daily Living (ADL)

*For members working 15 hours or more per week.

You will be considered to be totally and permanently disabled if you satisfy the relevant TPD definition as

determined by us. Different definitions of TPD will apply depending on your age, the average number of hours you were working, whether you were on leave, or performing full time Home Duties, prior to disablement.

Refer to Section 8 Definitions of this PDS for full details of all applicable TPD definitions.

Any application for TPD cover is subject to acceptance by us. Cover will commence from the date we accept your application. Details of your cover including your Sum Insured will be stated in the Policy Insurance Certificate issued to you by AGI.

Life Stages Cover

You may apply for increases to your Death or Death and TPD cover upon the occurrence of one of the following Life Stage events listed below without the usual requirement of providing health evidence:

- Marriage;
- Birth or adoption of a Child;
- Divorce;
- Child attaining 12 years of age;
- Attaining age 30; or
- Mortgage*.

* Effecting a mortgage on the purchase of a home or increasing an existing mortgage, for the purposes of building or renovation works, on your principal place of residence with a registered mortgage provider.

This is subject to the following conditions:

- you must be At Work on the date of your Life Stage application;
- the Life Stage event must be in relation to you and occurred whilst you are an Insured Member;
- relevant documentary proof of the event (e.g. Marriage Certificate, Birth/Adoption Certificate, Mortgage Documentation) must be provided to us for consideration within 60 days of the Life Stage event;
- any increase in insurance cover is limited to the lesser of 25% of your existing insurance cover and \$200,000;
- your existing insurance cover must have been accepted on standard terms and you have not previously been declined for life insurance cover with us or any other life insurance company;
- you must be under age 55 at the time of exercising this option;
- you must not have made a claim or be eligible to make a claim under this Policy, or any other insurance policy on your life at the time of exercising this option;

- a maximum of one increase is allowable in any 12 month period with a maximum of three increases under this Policy;
- a suicide exclusion will apply to any increase in cover for the first 13 months from the date we agree to any increase in your insurance cover; and
- in respect of TPD cover, benefits are not payable for TPD which is caused wholly or partly by any deliberate self-inflicted injury/sickness or attempted suicide or self-destruction while either sane or insane.

Interim Accidental Cover

Interim Accidental Cover will be provided whilst you are being underwritten for cover and will apply from the date we receive your application for cover until the earlier of:

- us either accepting or rejecting your application;
- you cancelling or withdrawing the application;
- 90 days elapsing from the date we receive your application; and
- the date cover would have otherwise ceased under the Policy.

A benefit will be paid in the event of Accidental Injury resulting in your death or Total & Permanent Disablement (if applicable). The maximum amount we will pay is the lesser of the amount applied for and \$1,500,000.

No benefit will be payable if, during the Interim Accidental Cover period, death or disability is caused directly or indirectly by:

- you engaging in any sport or pastime that we would not normally cover at standard rates or terms; or
- other excluded events under the Policy.

Exclusions

Benefits are not payable for death and TPD cover (or Death only, where applicable), which is caused wholly or partly, directly or indirectly by:

- a) declared war or any act of war;
- b) active service in the armed forces of any country or international organisation*;
- c) death by suicide within 13 months of Death cover commencing, increasing or being reinstated;
- d) in the case of TPD cover, any deliberate self-inflicted injury/sickness or attempted suicide or self-destruction while either sane or insane; or
- e) any other exclusions imposed by us on your cover as a result of the underwriting process.

* Note: In the case that you are enrolled in the Australian Army Reserve, exclusion b) above is only applicable where you have been called up for active service.

Termination of Cover

Your Death or Death and Total & Permanent Disablement cover will terminate on the earliest of the date:

- you reach the Cover Expiry Age;
- you die;
- a Terminal Illness or Total & Permanent Disablement benefit is paid under the Policy*;
- the Policy is terminated;
- 60 days after premiums cease to be paid in respect of your cover;
- where you are not an Australian permanent resident, the date you are no longer permanently in Australia or not eligible to work in Australia;
- you no longer meet the conditions for the continuation of cover during Overseas Cover (see page 12);
- you cease to be a member of the SMSF; and
- you cancel your Death or TPD cover (where Death cover is cancelled, any TPD cover held will automatically terminate at this time).

* Where Death cover is held with TPD cover, payment of the TPD benefit will reduce your Death cover by the amount of the TPD payment. The reduced Death cover (if any) will be frozen and subsequently payable upon your death prior to the Cover Expiry Age and subject to the continued payment of premiums for your reduced Death cover.

Section 4 – Income Protection Cover

This section summarises the Policy terms and conditions and will provide you with an overview of the main benefits and features for Income Protection (IP) cover. If there is any inconsistency between the information in this PDS and the Policy, the terms and conditions of the Policy will prevail.

Income Protection cover will provide you with a monthly Income if you become Totally or Partially Disabled due to injury or sickness and are unable to work.

Amount of Cover

You can apply for an amount of cover of up to 75% of your monthly Income up to a maximum of \$30,000 per month.

Any application for Income Protection cover is subject to acceptance by us and will commence from the date we accept your application. Details of your cover including your Sum Insured will be stated in the Policy Insurance Certificate issued to you by AGI.

Monthly Benefit

In the event of claim we will pay a Monthly Benefit based on the lesser of:

- 1 the Sum Insured stated in your Policy Insurance Certificate;
- 2 75% of your Pre-Disability Income; and
- 3 \$30,000 per month.

Superannuation Contributions Benefit (SC Benefit)

You may elect to be provided with a benefit, in the event of disablement, to cover compulsory employer superannuation contributions. The SC Benefit will be included in the Monthly Benefit and must be paid to a complying superannuation fund.

The maximum SC Benefit is limited to the lesser of the following:

- the monthly SC Benefit percentage stated in your Policy Insurance Certificate;
- the legislated Superannuation Guarantee (SG) rate for the applicable income year; and
- the actual level of average monthly compulsory superannuation contributions the Insured Member received immediately prior to disablement.

The SC Benefit will be reduced, and in some circumstances may be reduced to nil, where the total benefit payable would exceed the Maximum Monthly Benefit of \$30,000.

Total Disability Benefit

We will pay a Monthly Benefit in arrears if you are Totally Disabled as a result of an injury or sickness.

The Monthly Benefit is payable in accordance with the selected Waiting Period and Benefit Period and subject to the Maximum Monthly Benefit, less any Benefit Offset amounts.

At the end of the Waiting Period, the Monthly Benefit will be paid each month in arrears during the period you are entitled to be paid. For a part month, we will pay one-thirtieth of the Monthly Benefit for each of the days you are entitled to be paid.

In respect of the Total Disability of any one Insured Member, the Total Disability Monthly Benefit will continue to be paid until the earliest of the events described under Termination of Income Protection Benefit Payments on page 10.

Partial Disability Benefit

In the event you are Partially Disabled, a proportionate Monthly Benefit will be paid monthly in arrears.

The proportional Monthly Benefit in relation to the Partial Disability Benefit is calculated in accordance with the following formula:

$$\frac{A - B}{A} \times C$$

Where:

A is your Pre-Disability Income;

B is your actual Income earned during the month of Partial Disability; and

C is the Monthly Benefit.

If you are Partially Disabled, the Partial Disability Monthly Benefit will continue to be paid until the earliest of the events described under Termination of Income Protection Benefit Payments on page 10.

Claims Escalation Benefit

In the event of a claim, the Monthly Benefit will be indexed annually each year by the lesser of 5% and the Consumer Price Index increase. Escalation will apply following 12 continuous payments of either Total or Partial Disability benefits, measured from the date when benefits first commenced and each subsequent 12 months you are paid a Monthly Benefit.

This benefit only applies where a 5 Year Benefit Period or To Age 65 Benefit Period has been selected. This does not apply to the 2 year Benefit Period.

Recurrent Disability

If you have returned to work following payment of a Monthly Benefit and you make a subsequent claim arising from the same or related cause within 12 months of returning to work, we will treat your claim as a continuation of the previous claim.

The Waiting Period will be waived however the Benefit Period will be adjusted to take into account prior claim payments.

If you have returned to work following payment of a Monthly Benefit and you make a subsequent claim arising from the same or related cause outside of 12 months of returning to work, we will treat your subsequent claim as a new claim. The Waiting Period will recommence and the Benefit Period will be treated as though no previous claim had been submitted.

Concurrent Disability

If you are Totally Disabled due to more than one injury or sickness, whether related or not, only one Monthly Benefit will be payable for any one period of disablement.

Return to Work During the Waiting Period

In respect of Total Disability, you are permitted to attempt to return to work once, performing your usual duties for up to five consecutive days during the Waiting Period.

Where you do return to work during the Waiting Period, for five consecutive days or less, the Waiting Period will be extended by the total number of days you have attempted to return to work.

Where you do return to work during the Waiting Period, for more than five consecutive days, the Waiting Period starts again.

Death Whilst on Claim

If you die while we are paying you a Monthly Benefit under the Policy, an additional lump sum benefit equal to three Monthly Benefit payments will be paid.

Rehabilitation Expenses

Where you attend a rehabilitation program which incorporates a return to work plan approved by us, we will pay the cost of the program to the program provider by up to a maximum amount of six Monthly Benefit payments.

Rehabilitation expenses will relate to rehabilitation programs approved by us designed to rehabilitate the Insured Member to return to his or her pre-disablement occupation or retrain them into another occupation.

Waiver of Premium Benefit

Whilst you are being paid a Monthly Benefit, we will waive premiums related to the period you are entitled to be paid a Monthly Benefit.

Exclusions

Benefits are not payable for Income Protection cover which is caused wholly or partly, directly or indirectly by:

- a) declared war or any act of war;
- b) active service in the armed forces of any country or international organisation*;
- c) any deliberate self-inflicted injury/sickness or attempted suicide or self-destruction while either sane or insane;
- d) uncomplicated pregnancy, childbirth or miscarriage; or
- e) any other exclusions imposed by us on your cover as a result of the underwriting process.

* Note: In the case that you are enrolled in the Australian Army Reserve, exclusion b) above is only applicable where you have been called up for active service.

Termination of Income Protection Cover

Cover will terminate on the earliest of the date:

- you reach the Cover Expiry Age;
- you die;
- the Policy is terminated;
- 60 days after premiums cease to be paid in respect of your cover;
- you cease to be a member of the SMSF;
- you no longer meet the conditions for the continuation of cover during Overseas Cover (see page 12);
- you cancel your IP cover;
- you cancel your Death cover; and
- where you are not an Australian permanent resident, the date you are no longer permanently in Australia or not eligible to work in Australia.

Termination of Income Protection Benefit Payments

Income Protection benefit payments shall cease upon the earliest of the following events:

- a) the date you reach the Cover Expiry Age;
- b) the date you die;
- c) the expiry of the Benefit Period;

- d) the date you no longer satisfy the Total Disability or Partial Disability definitions; and
- e) the date for a person, who is not an Australian permanent resident, is no longer permanently in Australia, or eligible to work in Australia.

Interim Accidental Cover

Interim Accidental Cover will be provided whilst you are being underwritten for cover and will apply from the date we receive your application for cover until the earlier of:

- us either accepting or rejecting your application;
- you cancelling or withdrawing your application;
- 90 days elapsing from the date we receive your application; and
- the date cover would have otherwise ceased under the Policy.

A benefit will be paid in the event of Accidental Injury resulting in your disability. The maximum amount we will pay is the lesser of \$15,000 per month and the amount of cover applied for.

The maximum Benefit Period for Interim Accidental Cover will be the Benefit Period applied for.

No benefit will be payable if, during the Interim Accidental Cover period, disablement is caused directly or indirectly by:

- you engaging in any sport or pastime that we would not normally cover at standard rates or terms; or
- other excluded events under the Policy.

Section 5 – General Information

Who administers the Policy?

Australian Group Insurances Pty Ltd (AGI) administers and distributes the Plan. They are also the Policy Owner and are responsible for the day to day operation of the master Policy including the maintenance of records of Insured Members, collection of premium payments and administration of benefit payments.

If you have any questions about the Policy, please contact the Administrator:

Australian Group Insurances Pty Ltd Level 5a, 201 Kent Street Sydney NSW 2000 Email: smsf@agigroup.com.au

How to apply

The ESUPERFUND SMSF Master Insurance Plan is distributed through Australian Group Insurances Pty Ltd (AGI).

You can apply for cover by:

- completing the relevant application form located in the Application Booklet;
- completing and submitting an application online via the AGI online facility (available for Limited Underwriting Questionnaire only).

Type of Cover	Form
Up to \$500,000 Death and TPD cover (< age 60)	Limited Underwriting Questionnaire Apply online
Up to \$1.25 million Death and TPD cover (< age 60) Income Protection cover up to \$10,000 per month (< age 60)	Short Form Personal Statement
Death and TPD cover over \$1.25 million Income Protection cover over \$10,000 per month All applications if applicant is aged 60 or over	Full Personal Statement

In addition to the above, there may be other medical requirements depending on the level of cover you are applying for.

Health and other Information

We will ask for medical and other information about you such as health, income, occupation, residency, travel details, lifestyle and pastimes. We will treat this information as confidential. This information will enable us to assess:

- your eligibility for the type of cover you have selected;
- any exclusions or special conditions that may apply to your cover;
- the correct premium of your policy.

In some cases, we may request additional information including further medical evidence depending on your personal situation.

Overseas cover

Cover is provided 24 hours a day seven days a week subject to the terms below.

Cover is subject to continued remittance of insurance premiums whilst you are overseas.

Travelling or Holiday Overseas

Where you are travelling or holidaying outside of Australia, your cover will continue without restriction. In the event of a claim, you may be required to return to Australia (at your own expense) during the claims assessment process.

Cover while Working Overseas

If you are an Australian citizen or Australian permanent resident and you are working outside of Australia, cover is available for up to five years.

Cover may be extended beyond five years, provided a request to extend cover for a longer period is made in writing to us prior to the expiration of the initial overseas cover period. In these circumstances, a premium loading, exclusion and/or restriction may be applied to your cover.

Overseas Claims Assessment

We will, wherever possible, use our network of overseas life insurance companies to gather the information necessary to assess claims overseas, however, we reserve the right to require that you return to Australia (at your own expense) for claim assessment and examination prior to payment of any benefit. We may cease to pay benefits where a claimant does not return to Australia.

Individual Transfer Option – transferring insurance cover from another insurer

You have the option of transferring any existing Death, TPD or Income Protection cover from your individual insurance or superannuation arrangement into the ESUPERFUND SMSF Master Insurance Plan if you are an Australian permanent resident and aged less than 60.

The maximum amount of cover that may be transferred is \$2 million for Death and TPD cover and \$20,000 per month for Income Protection cover subject to your total cover not exceeding the Maximum Cover available under the Policy.

For Income Protection cover, the Waiting Period and Benefit Period which applied under the other policy will be applied under this Policy. Where the Waiting Period offered under the other policy is different to the available

Waiting Periods under this Policy, your Waiting Period will be rounded up to the next longest Waiting Period. Where the Benefit Period offered under the other policy is different to the available Benefit Period offered under this Policy, your Benefit Period will be rounded down to the nearest Benefit Period.

To transfer your existing cover and to review full terms and conditions, complete the Insurance Transfer Form located in the Application Booklet.

Section 6 – Premiums, Fees and Charges

Premiums

Your premiums are calculated based on the following factors:

- Age next birthday;
- Gender;
- Smoker or Non Smoker;
- Amount of cover;
- Type of cover;
- Waiting Period selected;
- Benefit Period selected;
- Stamp duty (where applicable);
- Occupation Category; and
- Any special factors that we may apply upon underwriting your application.

Premiums are stepped which means your premiums will increase each year in line with your age until the Cover Expiry Age.

Premium guarantee

The premium rates under this Policy are guaranteed until 20 November 2015 subject to Wartime Premium and Tax or Imposts provisions noted below.

Wartime Premium

In the event of any war which involves an act of invasion of the states and/or territories of Australia in which the Commonwealth of Australia's armed forces are involved, we reserve the right to alter the premium rates under this Policy.

Tax or Imposts

Where we believe that we will become liable for any tax or other imposts levied by any Commonwealth or State government, authority or body in connection with this Policy, we may vary or otherwise adjust any amounts (including the premium) under this Policy in the manner and to the extent that we determine to be appropriate to take account of the tax or impost.

Changes to fees and charges

We retain the right to vary any fees and charges, at our discretion. Future Government charges may also vary which may affect your premium. Any change, except changes to Government charges, will be advised to you in writing 30 days prior to the change taking effect. You will not be singled out for an increase in fees or charges.

Occupation Category

Occupational Category	Description
Professional	White Collar professionals performing no manual duties (e.g. doctor, lawyer, accountant). Usually those with a tertiary qualification or registered with a professional body (they must be using these qualifications in their occupation) and earning a minimum income of \$100,000 per annum.
White Collar	Clerical, administration and managerial occupations involving office duties only and who do less than 10% light manual duties (e.g. administrator, book-keeper, computer operator).
Light Blue Collar	Certain light-manual skilled workers (e.g. photocopy/TV repairers, purchasing officer, travelling sales representatives, claims/loss assessor, business owners in non-hazardous industries involved in light manual work (e.g. coffee shop owner) and supervisors of medium Blue Collar workers).
Blue Collar	Qualified tradespeople involved in non-hazardous industries doing light manual work (e.g. cabinet-maker (qualified), carpenter (qualified), plumber (qualified), mechanic (qualified)).
Heavy Blue Collar	Unskilled workers and Blue Collar workers in heavy manual occupations who have no unusual accident or health hazard (e.g. cleaners, bricklayers, fencing contractors).

Stamp Duty

Stamp duty may be payable in accordance with the stamp duty rates applicable in the state or territory in which you live. These rates currently vary between 0% and 11% depending on your state or territory.

Policy Fee

A Policy fee of \$75 per year per membership is payable to AGI in addition to the premiums paid by you.

Administration Fees

AGI receives an Administration Fee of 10% plus GST of insurance premium to help cover the costs of administering this Policy. This fee is included in the premiums paid by you.

Commissions

ESUPERFUND Pty Ltd may receive commission payments on an annual basis of up to 30% plus GST on insurance premiums paid by you. The amount of commission is agreed upon between you and ESUPERFUND Pty Ltd and is included in the premium.

Premium payment methods

Premiums are deducted monthly in advance. If you choose to pay your premiums annually in advance, your premiums will be discounted by 3%.

Section 7 – Important Information

Guaranteed Renewable

Provided you pay the appropriate premium in full when due, each benefit under the Policy is guaranteed renewable each year to the Cover Expiry Age of that benefit regardless of any changes that may occur to your health, occupation or pastimes and whether you have made an Income Protection claim.

Lapse and Reinstatement

If you do not pay your premium within 60 days of the premium due date, your cover will lapse.

If your cover lapses, you may apply to reinstate cover upon supplying such proof as we may require of your continued good health and eligibility for insurance and upon payment of the unpaid premium as the Administrator determines.

The Policy may be cancelled by us in accordance with the provisions of the Life Insurance Act or any relevant legislation.

Cooling off period

A 28 day cooling off period applies to this Policy. The cooling off period commences from the date a Policy Insurance Certificate is sent to you by the Administrator. If you are not satisfied with the benefits provided within this Policy, then you may request to cancel it in writing and return it to AGI within 28 days of receiving it. Any premiums or policy fee you have paid will be refunded.

Cancelling your cover

You are allowed to cancel your cover under the Policy at any time. Where premiums have been paid in advance from the date of cancellation, or where the cancellation of your cover under the Policy or a benefit is a result of a claim being paid, we may refund you the unexpired portion of the premium and policy fee. Any voluntary request to cancel your cover must be made in writing to AGI and must be signed by the Insured Member.

Making a claim

You must advise AGI in writing within a reasonable period of time of an event that is likely to give rise to a claim. Once notified of a claim, AGI will provide you with claim forms which must be completed and returned together with any other information or documentation we may require. This may include relevant health certificates, Medical Practitioners' reports, Employer reports and any other related evidence to the claim. We will be responsible for any expenses incurred in obtaining further medical evidence required to assess your claim.

We reserve the right to require assessment or any medical examination to be conducted in Australia as part of our consideration of a claim. You will be responsible to pay any associated costs with returning to Australia for claim assessment.

If a claim arises during a period where no premiums have been paid to us, but is nevertheless within the 60 day grace period, no benefit in respect of the claim will be admitted until all premiums have been paid.

Selection of wrong product

You may choose an insurance product that does not meet your needs. You should read this PDS carefully to prevent this from occurring. You may wish to consult a financial adviser for assistance.

Inadequate amount of insurance

You may select the correct insurance product for your needs, but may not choose enough cover. This might cause you to suffer financial hardship after receiving a benefit payment. You will need to assess your needs carefully to ensure that this does not occur. Again, a financial adviser may be able to help you.

Inability to obtain an increase in cover

You may not be able to obtain an increase in cover because of your health or circumstances, now or in the future. You should therefore ensure you do not allow your existing cover to lapse or to be cancelled until new insurance cover is firmly in place.

Taxation

As your individual situation may differ, we recommend you consult with your taxation adviser on tax issues arising from this product.

Please be aware that we may be required to deduct PAYG withholding payments from Income Protection benefits paid to you.

Statutory fund

The ESUPERFUND SMSF Master Insurance Plan will be written in the AIA Australia Statutory Fund No. 1.

Insured's duty of disclosure

A person who enters into a life insurance contract in respect of your life has a duty, before entering into the contract, to tell us anything that he or she knows, or could reasonably be expected to know, which may affect our decision to provide the insurance and on what terms.

The person entering into the contract has this duty until we agree to provide the insurance. The person entering into the contract has the same duty before he or she extends, varies or reinstates the contract.

The person entering into the contract does not need to tell us anything that:

- reduces the risk we insure you for; or
- is common knowledge; or
- we know or should know as an insurer; or
- we waive your duty to tell us about.

For contracts of insurance entered into, renewed, extended, varied or reinstated from 28 December 2015, if you do not tell us something that you know, or could reasonably be expected to know, which may affect our decision to provide the insurance and on what terms, this may be treated as a failure by the person entering into the contract to tell us something that he or she must tell us.

If the person entering the contract does not tell us something

In exercising the following rights, we may consider whether different types of cover can constitute separate contracts of life insurance. If they do, we may apply the following rights separately to each type of cover.

If the person entering into the contract does not tell us anything he or she is required to, and we would not have provided the insurance if he or she had told us, we may avoid the contract within 3 years of entering into it.

If we choose not to avoid the contract, we may, at any time, reduce the amount of insurance provided. This would be worked out using a formula that takes into account the premium that would have been payable if he or she had told us everything he or she should have. However, if the contract has a surrender value, or provides cover on death, we may only exercise this right within 3 years of entering into the contract.

If we choose not to avoid the contract or reduce the amount of insurance provided, we may, at any time vary the contract in a way that places us in the same position we would have been in if he or she had told us everything he or she should have. However, this right does not apply if the contract has a surrender value or provides cover on death.

If the failure to tell us is fraudulent, we may refuse to pay a claim and treat the contract as if it never existed.

Your questions or concerns

If you have any questions or concerns about your cover under this Policy, please contact Australian Group Insurance Pty Ltd first via email at smsf@agigroup.com.au or AIA Australia direct on 1800 333 613. We will promptly investigate your enquiry. If necessary, we will refer you to our Internal Dispute Resolution Committee (IDRC).

Internal complaints are normally resolved within 45 days. In special circumstances we may take longer. If this is the case, we will advise you.

Should you not be satisfied with our response to your concerns then you may take the matter up with the independent Financial Ombudsman Service (FOS). Details are as follows:

Financial Ombudsman Service (FOS)

GPO Box 3, MELBOURNE VIC 3001

Telephone: 1300 78 08 08 Facsimile: (03) 9613 6399

Email: info@fos.org.au

Electronic Communications

AIA Australia and AGI will generally communicate with you electronically. These types of communications include but are not limited:

- a) electronic mail ("email") to the email address that you have notified to AGI;
- b) making a notice available for you to access on AGI's website;
- c) any other method of electronic communication; and/or
- d) ordinary mail to the address on AGI's records.

You should ensure that:

- e) you check your email regularly for notices and other communications from AGI;
- f) your email address details held by AGI remains current (or otherwise notified to us); and
- g) emails from AGI to your email address are not blocked.

Providing you with electronic statements does not alter your obligations under any terms and conditions of your Policy. There will be occasions where communications will be sent by post to your nominated street address.

You can request to receive copies of notices and other documents by contacting AGI via email at smsf@agigroup.com.au or notify AGI in writing.

Privacy

This section summarises key information in the AIA Australia Privacy Policy, which may be updated from time to time. For further information, please review the most up to date full version of the AIA Australia Privacy Policy on AIA Australia's website at www.aia.com.au.

AIA Australia Limited is part of the AIA Group. Your privacy is important to us and AIA Australia and we are both bound by the privacy principles which apply to private sector organisations under the Privacy Act, and other laws which protect your privacy. AIA Australia Limited, AIA Financial Services Limited, AIA Group and their related bodies corporate and joint venture partners (together referred to as "AIA Australia"), provide you the following notification and information about AIA Australia's Privacy Policy and your rights.

Why AIA Australia collects Personal Information

AIA Australia collects, uses and discloses personal and sensitive information ("Personal Information") for purposes set out in the AIA Australia Privacy Policy, including to process your applications, enquiries and requests in relation to insurance, AIA Vitality and other products, for underwriting and reinsurance purposes, to administer, assess and manage your insurance and other products, including claims, and to provide, manage and improve our products and services. AIA Australia may not be able to do these things without your Personal Information. AIA Australia may also collect, use and disclose Personal Information to understand your needs, interests and behaviour, personalise our dealings with you, to verify your identity, authority to act on behalf of

a customer, maintain and update their records, manage our relationship with you, comply with local and foreign laws and regulatory requests, detect, manage and deal with improper conduct and commercial risks and for reporting, research and marketing purposes. Where you agree or AIA Australia is otherwise permitted by law, AIA Australia may contact you on an ongoing basis by email, phone and otherwise, with offers and other promotional information about products or services AIA Australia think may interest you. If you do not wish to receive these direct marketing communications you may indicate this where prompted or by contacting AIA Australia as set out in AIA Australia's Privacy Policy.

How AIA Australia collects, uses and discloses Personal Information

AIA Australia may collect your Personal Information from various sources including forms you submit and AIA Australia's records about your use of AIA Australia's products and services and dealings with AIA Australia, including any telephone, email and online interactions. AIA Australia may also collect your information from public sources, social media and from the parties described in AIA Australia's Privacy Policy. AIA Australia is required or authorised to collect Personal Information under various laws including the Life Insurance Act, Insurance Contracts Act, Corporations Act and other laws set out in AIA Australia's Privacy Policy. Where you provide AIA Australia with Personal Information about someone else, you must have their consent to provide their Personal Information to AIA Australia in the manner described in AIA Australia's Privacy Policy.

AIA Australia may collect your Personal Information from, and exchange your Personal Information with, AIA Australia's related bodies corporate including without limitation, joint venture entities ("Affiliates") and third parties, including the life insured, policy owner or beneficiaries of your insurance policy, AIA Australia service providers or contractors or service providers or contractors of AIA Australia's Affiliates, your representatives (including without limitation, your financial adviser and the Australian Financial Service Licensee they represent, the distributor of your insurance policy, the trustee and administrator of your superannuation fund, your employer, unions of current and former staff members of AIA Australia (including contactors) or anyone acting on your behalf including any other representative or intermediary) ("Representatives"), bank, health providers, partners used in AIA Australia's activities or business initiatives, reinsurers, insurance brokers and intermediaries, distributors, regulatory and law enforcement agencies, and other parties as described in AIA Australia's Privacy Policy. Parties to whom AIA Australia disclose Personal Information may be located in Australia, South Africa, the US, the United Kingdom, Europe, Asia and other countries including those set out in AIA Australia's Privacy Policy and you acknowledge that Australian Privacy Principle 8.1 (which relates to cross-border disclosure) will not apply to the disclosure, AIA Australia will not be accountable for

those overseas parties under the Privacy Act and you may not be able to seek redress under the Privacy Act.

Where AIA Australia provides your Personal Information to a third party, the third party may collect, use and disclose your Personal Information in accordance with their own privacy policy and procedures. These may be different to those of AIA Australia.

Other important information

By providing information to AIA Australia or your Representatives, the trustee or administrator of a superannuation fund, submitting or continuing with a form or claim, or otherwise interacting or continuing your relationship with AIA Australia, you confirm that you agree and consent to the collection, use (including holding and storage), disclosure and handling of Personal Information in the manner described in AIA Australia's Privacy Policy on AIA Australia's website as updated from time to time, and that you have been notified of the matters set out in the AIA Australia Privacy Policy before providing Personal Information to AIA Australia. You agree that AIA Australia may not issue a separate notice each time Personal Information is collected.

You must obtain and read the most up to date version of the AIA Australia Privacy Policy from AIA Australia's website at www.aia.com.au or by contacting AIA Australia on 1800 333 613 to obtain a copy. You have the right to access the Personal Information AIA Australia holds about you, and can request the correction of your Personal Information if it is inaccurate, incomplete or out of date. Requests for access or correction can be directed to AIA Australia using the details in the 'Contact AIA Australia' section below. AIA Australia's Privacy Policy provides more detail about AIA Australia's collection, use (including handling and storage), disclosure of Personal Information and how you can access and correct your Personal Information, make a privacy related complaint and how AIA Australia will deal with that complaint, and your opt-out rights.

For the avoidance of doubt, the AIA Australia Privacy Policy applicable to the management and handling of Personal Information will be the most current version published at www.aia.com.au, which shall supersede and replace all previous AIA Australia Privacy Policies and/or Privacy Statements and privacy summaries that you may receive or access, including but not limited to those contained in or referred to in any telephone recordings and calls, applications, websites, underwriting and claim forms, Product Disclosure Statements and other insurance and disclosure statements and documentation.

Contact AIA Australia

If you have any questions or concerns about your Personal Information, please contact AIA Australia as set out below:

The Compliance Manager

AIA Australia Limited, PO Box 6111, Melbourne VIC 3004
Phone 1800 333 613

Section 8 – Definitions

Accident or Accidental Injury

Means a physical injury which occurs whilst the Policy is in force that is caused solely and directly by violent, visible, external and unexpected means that is not traceable, even indirectly, to any pre-existing mental or physical condition.

At Work

Means:

- a) the member is engaged in their normal duties, without limitation or restriction due to injury or sickness, and is working normal hours on the day cover is to commence;
- b) the member is not restricted by injury or sickness from being capable of performing their full and normal duties on a full-time basis (for at least 30 hours per week) even though their actual employment may be on a full-time, part-time, contract or casual basis; and
- c) the member is not in receipt of and/or entitled to claim income support benefits from any source including workers' compensation benefits, statutory transport accident benefits and disability income benefits.

The member will be considered to be At Work if on the applicable date, as the context requires, the member is on employer approved leave for reasons other than injury or sickness, and not taking into account the leave, is able to meet the At Work definition.

A member who does not meet these requirements will be considered to be not At Work.

Benefit Offset

Means the Monthly Benefit payable to an Insured Member will be reduced by any amount which is paid, or required to be paid, under workers' compensation, transport accident compensation, social security or similar legislation in relation to the injury or sickness of the Insured Member. The Monthly Benefit will also be reduced by any paid Income Protection benefits (or similar) from us or any other insurance company.

Additionally, where an Insured Member receives continued remuneration from the employer while being paid a Monthly Benefit (e.g. renewal commission) or paid sick leave, any such amounts will also be considered a Benefit Offset.

If any of the above payments are paid in the form of a commuted lump sum, we will convert these to an equivalent monthly payment deemed to be 1/60th of the lump sum payment and offset benefit entitlements by this

equivalent monthly benefit for a period of 60 months from the date of the lump sum payment.

Benefit Period

Means the maximum period for which Income Protection benefits will be paid in respect of an Insured Member for any one period of Total Disability, or if applicable for any period of Total and Partial Disability.

Child

Means the natural child, the stepchild or the adopted child of the Insured Member.

Consumer Price Index (CPI)

Means the percentage increase in the average Consumer Price Index (All Groups) for the eight capital cities published by the Australian Bureau of Statistics and covering the most recent period of 12 months for which figures are available at the date the Monthly Benefit is to be increased. In the event of any suspension or discontinuance of the Consumer Price Index as defined above, such other index that we shall consider appropriate shall be adopted for the purposes of the Policy.

Cover Expiry Age

Death cover: age 70

TPD cover: age 70

Income Protection cover: age 65

Gainfully Employed

Means the member is employed or self employed for gain or reward in any business, trade, profession, vocation, occupation or employment.

Income (Employed Members)

Means the pre-tax income paid to the member by an employer including salary, fees, regular bonuses, regular commissions, regular overtime, fringe benefits and salary sacrificed superannuation contributions but excluding mandatory superannuation contributions and unearned income (eg. investment or interest income). Bonuses, overtime earnings and commissions will be calculated based on the average of the last three years received by the member from an employer.

Income (Self Employed Members)

Means the income generated from the business due to the member's personal exertion or activities for the last 12 months less the member's share of necessarily incurred business expenses for the last 12 months. Income does not include unearned income such as dividends, interest,

rental income or proceeds from the sale of assets but does not include ongoing regular bonuses, regular management fees and regular commissions. Bonuses and commissions will be calculated based on the average of the last three years bonuses and commissions.

Insured Member

Means a person who is a member of a SMSF and is accepted by the Insurer for insurance cover in accordance with the Policy.

Marriage

Means:

- a marriage or customary union as recognised in terms of the laws of Australia; or
- two adults who are in a relationship as a couple (whether or not legally married to each other), regardless of their sex, where the two adults live with each other on a permanent and genuine domestic basis and have done so for a continuous period of at least two years.

Medical Practitioner

Means a legally qualified and registered doctor of medicine. It does not include the member, the trustee, the member's employer, or the member's immediate family or business partner/s.

Monthly Benefit

Means the amount the Insurer pays the trustee if a valid Income Protection claim is made with respect to an Insured Member and is determined at time of claim.

Non Smoker

Means a member who has not smoked any tobacco or any other substance in the preceding 12 months.

Partial Disability or Partially Disabled

Means immediately following a period of Total Disability of at least 14 consecutive days, and solely due to that same injury or sickness, the Insured Member, after the Waiting Period has been served:

- i) is unable to perform one or more of the essential and substantial duties of his or her usual occupation; and
- ii) is earning an Income from his or her usual or any other occupation which is less than his or her Pre-Disability Income; and
- iii) remains under the regular care and attendance of a Medical Practitioner and is following the advice of that Medical Practitioner in relation to that injury or sickness.

Policy

Means the master insurance policy issued to the Policy Owner.

Policy Insurance Certificate

Means the Policy Insurance Certificate detailing the insurance cover held under the Policy and is issued by AGI to the trustee of a SMSF in respect of a member.

Policy Owner

Means Australian Group Insurances Pty Ltd (ABN 97 140 572 434, AFSL 379565)

Pre-Disability Income

For an employed Insured Member, means the average gross monthly Income earned by the Insured Member over the 12 months immediately prior to becoming disabled.

For a self employed Insured Member, means the greater of:

- the gross monthly Income generated by the business or practice due to the Insured Member's personal exertion or activities, less their share of necessarily incurred business expenses over the last 12 months immediately prior to becoming disabled; and
- the gross monthly Income generated by the business or practice due to the Insured Member's personal exertion or activities, less their share of necessarily incurred business expenses in the latest financial year prior to becoming disabled.

Sum Insured

Means the amount of Death only, Death and TPD or Income Protection cover as accepted by the Insurer and noted in the Policy Insurance Certificate issued by AGI.

Terminal Illness

Means,

- two registered Medical Practitioners have certified, jointly or separately, and approved by the Insurer, that the Insured Member suffers from an illness, or has incurred an injury, that is likely to result in their death within a period (the certification period) that ends no more than 12 months after the date of the certification; and
- at least one of the Medical Practitioners is a specialist practicing in an area related to the illness or injury suffered by the Insured Member; and
- for each of the certificates, the certification period has not ended.

Total & Permanent Disablement – Standard Occupation Definition

If an Insured Member is aged less than 65, and:

- working, on average, a minimum of 15 hours or more in each and every normal working week for a period of at least three months immediately prior to disablement; or
- unemployed for less than three months immediately prior to disablement; or
- on leave without pay for less than 12 months immediately prior to disablement;

the following Total & Permanent Disablement definition will apply.

The Insured Member will be deemed to be totally and permanently disabled if, in the opinion of the Insurer, the Insured Member suffered a disability through injury or sickness, for which the Insured Member:

- a) has been prevented from performing any work, paid or unpaid, for an uninterrupted period of at least three consecutive months solely due to the same injury or sickness; and
- b) is attending and following the advice of a Medical Practitioner and has undergone all reasonable and usual treatment including rehabilitation for the injury or sickness; and
- c) after consideration of all the medical evidence and such other evidence as the Insurer may require, has become incapacitated to such an extent as to render the Insured Member unlikely ever to be able to engage in their own occupation and any occupation for which they are reasonably suited by education, training and experience.

Total & Permanent Disablement – Activities of Daily Living Definition

If an Insured Member is:

- working, on average, less than 15 hours in each and every normal working week for a period of at least three months immediately prior to disablement; or
- aged 65 or over; or
- unemployed for more than three months immediately prior to disablement; or
- on leave without pay for more than 12 months immediately prior to disablement,

the following Total & Permanent Disablement definition will apply.

The Insured Member is deemed to be totally and permanently disabled if, in the opinion of the Insurer, for a

period of three consecutive months after the occurrence of the injury or sickness:

- a) the Insured Member is continuously, totally and permanently unable to perform at least two of the following activities of daily living as certified by a Medical Practitioner:
 - Bathing: the ability to wash oneself either in the bath or shower or by sponge bath without the standby assistance of another person;
 - Dressing: the ability to put on and take off all garments and medically necessary braces or artificial limbs usually worn, and to fasten and unfasten them without the standby assistance of another person;
 - Eating: the ability to feed oneself once food has been prepared and made available, without the standby assistance of another person;
 - Toileting: the ability to get to and from and on and off the toilet without the standby assistance of another person and the ability to manage bowel and bladder functions through the use of protective undergarments or surgical appliances, if appropriate;
 - Transferring: the ability to move in and out of a chair without the standby assistance of another person;

and

- b) after consideration of all the medical evidence and such other evidence as the Insurer may require, has become incapacitated to such an extent as to render the Insured Member unlikely ever to be able to engage in their own occupation and any occupation for which they are reasonably suited by education, training and experience.

Total & Permanent Disablement – Home Duties Definition

If an Insured Member is aged less than 65 and is wholly engaged in full-time unpaid domestic duties in their own residence, the Insured Member will be deemed to be totally and permanently disabled, if in the opinion of the Insurer the Insured Member suffered a disability through injury or sickness, for which the Insured Member:

- a) has been unable to perform normal domestic duties, leave home unaided and engage in any employment for an uninterrupted period of at least three consecutive months; and
- b) is attending and following the advice of a Medical Practitioner and have undergone all reasonable and usual treatment including rehabilitation for the injury or sickness; and

- c) at the end of the period of three months, after consideration of all medical evidence and such other evidence as the Insurer may require, the Insured Member has become incapacitated to such an extent as to render the Insured Member likely to require indefinite ongoing medical care and unable ever to perform normal domestic duties, leave home unaided and engage in any form of employment for which they the Insured Member is reasonably suited by education, training and experience.

Total Disability or Totally Disabled

If an Insured Member is working, on average, a minimum of 15 hours or more in each and every normal working week for a period of at least three months immediately prior to disablement, the following Total Disability definition will apply:

Disablement resulting solely from injury or sickness which occurs while the Policy is in force and as a result of which the Insured Member:

- i) is unable to perform one or more essential and substantial duties of his or her usual occupation, necessary to producing Income; and
- ii) remains under the regular care and attendance and is following the advice of a Medical Practitioner in relation to that injury or sickness; and
- iii) is not engaged in any occupation, whether paid or unpaid; and
- iv) suffered a disability which satisfies, in the Insurer's opinion, the conditions of release under the Superannuation Industry (Supervision) Regulations 1994 at the time.

However, if an Insured Member is working, on average, less than 15 hours in each and every normal working week for a period of at least three months immediately prior to the disablement, or on leave without pay for more than 12 months immediately prior to disablement, the following Total Disability definition will apply.

Disablement resulting solely from injury or sickness which occurs while the Policy is in force and as a result of which the Insured Member:

- i) remains under the regular care and attendance and is following the advice of a Medical Practitioner in relation to that injury or sickness; and

- ii) is not engaged in any occupation, whether paid or unpaid; and
- iii) is continuously and totally unable to perform at least two of the following activities of daily living as certified by a Medical Practitioner:
 - Bathing: the ability to wash themselves either in the bath or shower or by sponge bath without the standby assistance of another person;
 - Dressing: the ability to put on and take off all garments and medically necessary braces or artificial limbs usually worn, and to fasten and unfasten them without the standby assistance of another person;
 - Eating: the ability to feed themselves once food has been prepared and made available, without the standby assistance of another person;
 - Toileting: the ability to get to and from and on and off the toilet without the standby assistance of another person and the ability to manage bowel and bladder functions through the use of protective undergarments or surgical appliances, if appropriate;
 - Transferring: the ability to move in and out of a chair without the standby assistance of another person; and
- iv) suffered a disability which satisfies, in the Insurer's opinion, the conditions of release under the Superannuation Industry (Supervision) Regulations 1994 at the time.

Waiting Period

Means the number of continuous days, which must elapse before Monthly Benefits begin to accrue.

The Waiting Period commences from the later of the following:

- the date the Insured Member is first examined and certified by a Medical Practitioner as Totally Disabled in relation to an injury or sickness that gave rise to the claim; and
- the date the Insured Member ceased work due to that injury or sickness.

If an Insured Member consults a Medical Practitioner within seven days of ceasing work due to the injury or sickness, then the Waiting Period will commence from the date the Insured Member ceased work.



Direct Debit Request Service Agreement

The following is your Direct Debit Service Agreement with us. The agreement is designed to explain what your obligations are when undertaking a Direct Debit arrangement with us. It also details what our obligations are to you as your Direct Debit Provider. We recommend you keep this agreement in a safe place for future reference. It forms part of the terms and conditions of your Direct Debit Request (**DDR**).

Definitions

- **account** means the account held at your financial institution from which we are authorised to arrange for funds to be debited.
- **AGI** means Australian Group Insurances Pty Limited (ABN 97 140 572 434, AFSL 379565), our appointed service provider to provide administration services for the purposes of your DDR.
- **agreement** means this Direct Debit Request Service Agreement between you and us.
- **business day** means a day other than a Saturday or a Sunday or a public holiday listed throughout Australia.
- **debit day** means the day that payment by you to us is due.
- **debit payment** means a particular transaction where a debit is made.
- **direct debit request** means the Direct Debit Request between us and you.
- **us, our or we** means **AIA Australia Limited (ABN 79 004 837 861, AFSL 230043) (Direct Debit User ID 000142)**, (the **Debit User**) who you have authorised by submitting a Direct Debit Request.
- **you** means the customer who submitted the Direct Debit Request.
- **your financial institution** means the financial institution nominated by you via the DDR at which the account is maintained.

1. Debiting your account

By submitting a Direct Debit Request, you have authorised us to arrange for funds to be debited from your account. The Direct Debit Request and this agreement contain the terms of the arrangement between us and you. We will only arrange for funds to be debited from your account as authorised in the Direct Debit Request, except where:

- (a) we have agreed to a temporary variation in accordance with your instructions at section 3 of this agreement; or
- (b) if a credit tribunal or other legal tribunal has instructed us to vary the arrangement; or
- (c) if the debit day falls on a day that is not a business day, we may direct your financial institution to debit your account on the following business day.

If you are unsure about which day your account has or will be debited you should ask your financial institution.

2. Amendments by us

We may vary any details of this agreement or a Direct Debit Request at any time by giving you at least fourteen (14) days' written notice. We reserve the right to cancel this agreement if the first debit from your account is returned unpaid or two or more debit attempts are returned unpaid by your financial institution.

3. Amendments by you

You may change, stop or defer a debit payment, or terminate this agreement by providing either AGI or us with at least fourteen (14) days' notification in writing or by telephoning AGI on (02) 9190 2500 during business hours or arranging it through your own financial institution.

4. Your obligations

It is your responsibility to ensure that there are sufficient clear funds available in your account to allow a debit payment to be made in accordance with the Direct Debit Request. If there are insufficient clear funds in your account to meet a debit payment:

- (a) you may be charged a fee and/or interest by your financial institution;
- (b) you may also incur fees or charges imposed or incurred by us; and
- (c) you will need to arrange for the payment to be made by another method, or for funds to be made available in your account by an agreed time so that we can debit your account.

You should check your account statement to verify that the amounts debited from your account are correct. If we are liable to pay Goods and Services Tax ('**GST**') on a supply made in connection with this agreement, then you agree to pay us on demand an amount equal to the consideration payable for the supply multiplied by the prevailing GST rate.

5. Dispute

If you believe that there has been an error in debiting your account, you should notify either AGI directly on (02) 9190 2500 or us on 1800 333 613 and confirm that notice in writing with AGI as soon as possible so that we can resolve your query more quickly.

Alternatively, you can take it up with your financial institution direct. If we conclude as a result of our investigations that your account has been incorrectly debited we will respond to your query by arranging for your financial institution to adjust your account (including interest and charges) accordingly.

We will also notify you in writing of the amount by which your account has been adjusted. If we conclude as a result of our investigations that your account has not been incorrectly debited, we will respond to your query by providing you with reasons and any evidence for this finding in writing.

Any queries you may have about an error made in debiting your account should be directed to us in the first instance and, if we are unable to resolve the matter, you can refer it to your financial institution which will obtain details from you of the disputed transaction and may lodge a claim on your behalf.

6. Accounts

You should check:

- (a) with your financial institution whether direct debiting is available from your account as direct debiting is not available on all accounts offered by financial institutions;
- (b) your account details which you have provided to us are correct by checking them against a recent account statement; and
- (c) with your financial institution before submitting the Direct Debit Request if you have any queries about how to submit the Direct Debit Request.

7. Confidentiality

We will keep any information (including your account details) in your Direct Debit Request confidential. We will make reasonable efforts to keep any such information that we have about you secure and to ensure that any of our employees or agents who have access to information about you do not make any unauthorised use, modification, reproduction or disclosure of that information. We will only disclose information that we have about you:

- (a) to the extent specifically required by law; or
- (b) for the purposes of this agreement (including disclosing information in connection with any query or claim).

8. Notice

If you wish to notify us in writing about anything relating to this agreement, you should write to either AGI or us:

Australian Group Insurances Pty Ltd
Level 3, 309 Pitt Street
Sydney NSW 2000
Email: smsf@agigroup.com.au

AIA Australia Limited
PO Box 6111
Melbourne VIC 3004

We will notify you by sending a notice in the ordinary post to the address you have given us in the Direct Debit Request. Any notice will be deemed to have been received on the second business day after posting.

AIA Australia

509 St Kilda Road
Melbourne VIC 3004
aia.com.au